



# WHY QUALITY STOCKS NOW?



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We think holding quality equities is always in style, but current conditions appear particularly favorable.

# KEY TAKEAWAYS

- We believe high-quality companies are particularly attractive now.
- High-quality stocks have historically outperformed the broad market over the long term.
- High-quality companies are trading at a discount to the broad market.



# WHAT IS THE DEFINITION OF QUALITY?

In our view, quality companies have the following characteristics.

## Productive Assets

- High, stable and sustainable **return on capital**.
- Attractive **free cash flow** generation.

## Low Financial Leverage

- Low balance sheet risk.
- Low levels of debt.

## Franchise Sustainability

- Sustainable competitive advantage.
- High barriers to entry.



### Return on capital

Net income divided by assets. This measurement shows how well the company uses its assets to generate profits.



### Free cash flow

Money remaining after a business pays its operating costs and any capital expenditures.

# LONG-TERM PERFORMANCE

We compared the long-term performance of high-quality companies to the broad U.S. stock market from 2002 to 2022.

## How did high-quality companies stack up?

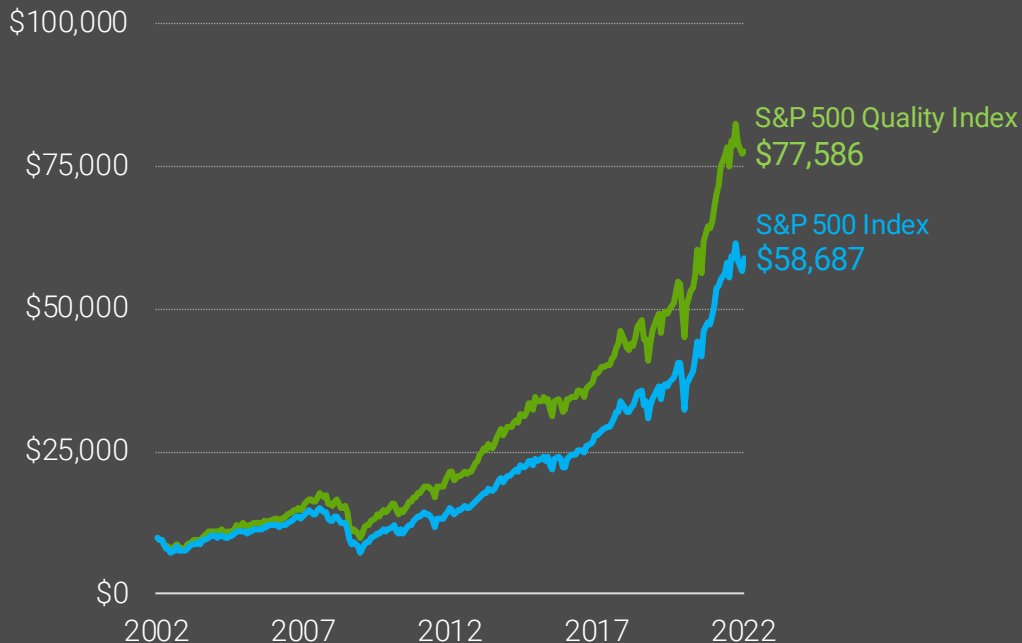
A \$10,000 investment in the S&P 500® Quality Index would have grown to

**\$77,586**

The same investment in the S&P 500 Index would have grown to

**\$58,687**

## Growth of \$10,000 over the Last 20 Years



Data from 3/31/2002-3/31/2022. Source: Morningstar. **Past performance is no guarantee of future results.**

# LOWER VALUATIONS

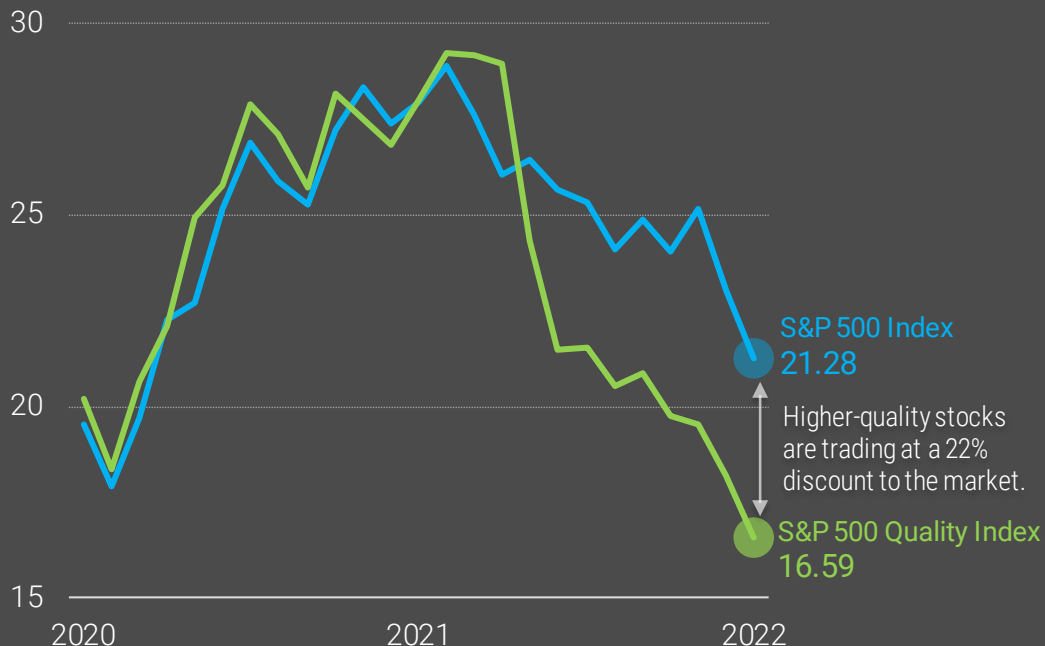
## High-quality stocks are cheaper than the broad market.

Quality stocks have underperformed since the COVID-19 vaccine announcements in November 2020, sending their valuations lower.

As a result, the S&P 500 Quality Index is trading at a 22% discount to the broader index.

In the future, we think investors will begin assessing risk more prudently as government stimulus fades, economic growth moderates and interest rates rise.

Price-to-Earnings Ratio (P/E)



Data from 3/31/2020-2/28/2022. Source: Morningstar. Price-to-earnings ratio (P/E) is the price of a stock divided by its annual earnings per share. A P/E ratio allows analysts to compare stocks based on how much an investor is paying (price) for a dollar of recent or expected earnings. **Past performance is no guarantee of future results.**

# SUMMARY

	S&P 500 Quality Index	S&P 500 Index
Outperformance 20 years ended 3/2022	✓	
Lower valuations As of 2/2022	✓	

**S&P 500® Index.** Composed of 500 selected common stocks most of which are listed on the New York Stock Exchange.

**S&P 500 Quality Index.** An index designed to track high-quality stocks in the S&P 500 by quality score, which is calculated based on return on equity, accruals ratio and financial leverage ratio. **Return on equity.** A company's trailing 12-month earnings per share divided by its latest book value per share. Book value is the difference between a company's total assets and total liabilities.

**Accruals ratio.** The change in a company's net operating assets over the last year divided by the company's average net operating assets over the last two years. Net operating assets are those assets directly related to a company's operations.

**Financial leverage.** A company's latest total debt divided by its book value.

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